



Business Systems Solutions

UK research shows that business buyers/investors are willing to pay a staggering 86.77% more for a fully systemised business that is not reliant on the owner or key personnel.

Well-designed and documented systems can be the greatest asset a business has. The benefits of introducing relevant effective systems in your business are:

- ~~///~~ **Improved customer retention** - with the ability to provide the same product or service to the same high standard time after time
- ~~///~~ **More customers** - due to your reputation for quality and reliability
- ~~///~~ **Improved profits** - as inefficient practises will be eliminated
- ~~///~~ **More free time** - because your business is running smoothly and efficiently

Systems are essential to create a business that works exceptionally well producing the same consistent results for you, your business and your customers time and time again.

Systems will release your valuable time working in the business doing the day to day operations enabling you to:

- ~~///~~ Work on your business, setting the strategy to get where you want it to be
- ~~///~~ Or perhaps spend more time away from the business enjoying your life

Our Business Builder Solutions team specialises in helping you write, document and implement systems into your business. Some of the areas that we could work on with you are:

- ~~///~~ Listing your current systems
- ~~///~~ Help identify inefficiencies and waste in your current processes
- ~~///~~ Work with you to re-engineer the system
- ~~///~~ Document systems for your whole team to use
- ~~///~~ Train you in the 6 step process of systemising a business
- ~~///~~ Supply and Implement software solutions for your whole team to use systems

We can also perform Systems Audits on your business to review and test your current systems in a given area of your business from sales to finance.

Within a Systems Audit we would highlight areas of inefficiencies or waste and show ways to improve the system regarding customer service or increasing turnover.

Griffins

Business Builder Solutions

Griffins Court, 24-32 London Road, Newbury, Berkshire, RG14 1JX
T 01635 265265 F 01635 265266/265260 E team@griffins.co.uk www.griffins.co.uk